A transition to the Cloud in under a month...

Challenge

With 36 sites across 14 countries a key for the Vita Group was that they were able to work collaboratively across the globe, with secure and reliable Connectivity – something their existing supplier was unable to offer them. They wanted to move to a new WAN which gave them the functionality and collaboration that they required.

Particularly with such a number of sites, the company found that they were simply spending too much time in-house managing suppliers and processes. Being able to offload this to an external body would mean that their IT department could instead focus their efforts on key business requirements, rather than the day to day running of the business.

With several different hardware platforms and vendors, and a distinct lack of proactive support, the Vita Group wanted to streamline processes and so began to look for a supplier that could meet all their requirements whilst providing a single SLA underpinned with proactive customer support.

An interest and desire to move to the Cloud meant that the Vita Group required a supplier that could provide all of these things, plus the ability to transition to virtualised services.

This search led them to discover Exponential-e.

Solution

With a new and improved WAN being a key requirement for the Vita Group, this was one of the first things that they looked to tackle with Exponential-e. Migrating to a WAN on the Exponential-e Network enabled them to access a wider range of services, and is supported by 24 / 7 x 365 proactive customer support – therefore meeting all the requirements that the Vita Group had for their migration.

SOLUTION ELEMENTS

WAN	100 GigE Network	VPLS	QoS	
				• Access to Exponential-e's 100GigE Network and our many years experience building VPLS based WAN solutions.
				• 6 levels of QoS to enhance Network performance.

VITA GROUP

Formed over 60 years ago, the Vita Group operates internationally, supplying a vast range of foams for applications ranging from transportation, general industry, construction, furniture & bedding to packaging.

With 36 sites in 14 countries, they work with their customers to create innovative, quality products. Their aim is simple - to be the best in the markets in which they operate.

DON'T JUST TAKE OUR WORD FOR IT

"We were looking for a partner that understood Cloud and could deliver on our requirements. Exponential-e were the perfect fit, and even delivered our Cloud services a month ahead of schedule."

Paul Morton, IT Manager
Vita Group.

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Not only did this move assist in enabling the business to transform the way in which it worked, but it also provided it with the flexibility to grow its business and transform its IT - both now and in the future. Moving to an Opex model also meant that the Vita Group could look to spend money that was previously tied up in hardware on manufacturing equipment instead – something that was key for the businesses' success.

Of course, a major change for the Vita Group was a transition to the Cloud. With a strong desire to move to virtualised services the company was prepared for the change, and working with a provider such as Exponential-e who are an expert in Cloud services further provided them with the support and trust required to make the leap.

With an initial time frame of making the move to Cloud within two months, after just two weeks it became clear that this could be done much quicker and so the changes were made faster than expected. This gave the Vita Group more time to adjust and settle in to the new systems.

WHY EXPONENTIAL-E?

Naturally, the Vita Group were looking for a service provider that could meet their requirements in terms of WAN, Cloud and customer support. But alongside this, they were also looking for a partner that they could trust and work alongside for the foreseeable future.

The Vita Group wanted a partner that understood Cloud and could deliver a reliable Network and service model. Exponential-e were the perfect fit for all of these requirements and further proved this by delivering services over a month ahead of schedule.

ABOUT EXPONENTIAL-E

Innovation is at the core of Exponential-e, and has been since our inception in 2002. We wholly own our super-fast Network, and our fusion of complementary technologies - a carrier-class Network and Cloud infrastructure - means we can deliver enterprise applications at wire speed for a superior end-user experience. We deliver scalable, dynamic and bespoke solutions. Renowned for our responsiveness, coupled with our customer centric approach, and a UK based 24 / 7 x 365 service desk, means we offer unrivalled expertise.

To find out more about Exponential-e visit
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CSA STAR Cloud Security
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