

InterQuest reduces cost of infrastructure whilst increasing speed & improving scalability

Challenge

InterQuest was experiencing several issues with its existing network service. It had previously moved to a DSL based MPLS network, but still faced issues with inconsistent speeds. The service was proving to be unreliable and the company repeatedly faced prolonged down-time affecting business operations for days at a time.

Due to continued business success, InterQuest had grown to become a multi-site operation over the years, each specialist recruitment division operated as an individual business unit whilst some services within these were centralised. Many sites however had started to experience performance issues and latency, and as a result they were becoming increasingly dependent on InterQuest's London head office.

The company was also finding its existing provider was unable to respond in a timely manner and connectivity was often lost, hence affecting inbound and outbound business communication. InterQuest had simply reached a point where its old network service was not reliable or fast enough to keep up with the demands and growth of the business.

The Group started searching for a new solution which was able to provide improved service levels, increased speed and cost savings on routing voice calls internally. With a view to plan long-term, InterQuest also sought a scalable platform which could grow with its business requirements.

Solution

A number of established and well-known suppliers within the market were considered for project delivery. InterQuest selected Exponential-e based on its technical expertise, receptive approach and value.

Exponential-e worked closely with InterQuest to deploy an eight site Wide Area Network (WAN), which extended between Yorkshire and Kent, as well as centralised Internet, security and back-up solutions. Exponential-e began work with a redesign of InterQuest's existing infrastructure. The first phase of the Network roll-out started with the various locations being brought on-net to Exponential-e's switched core Next Generation Network (NGN) for improved resilience. The following phase saw Exponential-e provisioning virtual circuits over the access circuits required, allowing Exponential-e to establish full



INTERQUEST

InterQuest Group is a market-leading IT and Analytics recruitment firm, which comprises a number of specialised recruitment units that operate specifically in one market segment, be it in the public sector, or banking and finance, or in an area of technology such as testing, analytics or CRM. The Group operates from its head office in London and several branch offices. Specialising in contract and permanent IT recruitment, the Group trades as several distinctly branded, operating divisions.

DON'T JUST TAKE OUR WORD FOR IT

"The service was very professional from provisioning to delivery and nothing we asked for was too much trouble."

Chris Dunham, IT Manager
InterQuest Group PLC

connectivity between all InterQuest office locations.

By centralising the Internet connection in Exponential-e's facility, the Group's branch offices are no longer reliant on the head office for Internet connectivity, allowing for a more agile and flexible set-up.

In addition, Exponential-e configured a dedicated VPLS instance for InterQuest, providing a completely secure WAN. Exponential-e provided a Private DSL connection from the site through a new Virtual LNS instance into the existing InterQuest VPLS WAN.

The new solution allows InterQuest to route voice over its internal network and save costs.

BENEFITS

Since the new network was deployed InterQuest has benefited from greater reliability and vastly improved high-speed connectivity at a reduced cost. Low maintenance is also providing savings on the company's operational costs, allowing InterQuest to focus on the running of its core business. The layer 2 network allows for the use of Open Shortest Path First (OSPF), which gives InterQuest the flexibility to add new offices or change the existing configuration whenever needed. The organisation now has a scalable platform which will grow with the business.

RESULTS

- An eight site WAN service across all InterQuest sites extending between Yorkshire and Kent.
- Centralised Internet, security and back-up.
- Branch offices are no longer reliant on head office for Internet connectivity.
- Reduced operational costs.
- Flexibility to add new sites with ease.

ABOUT EXPONENTIAL-E

Innovation is at the core of Exponential-e, and has been since our inception in 2002. We wholly own our super-fast Network, and our fusion of complementary technologies - a carrier-class Network and Cloud infrastructure - means we can deliver enterprise applications at wire speed for a superior end-user experience. We deliver scalable, dynamic and bespoke solutions. Renowned for our

responsiveness, coupled with our customer centric approach, and a UK based 24 / 7 x 365 service desk, means we offer unrivalled expertise.

To find out more about Exponential-e visit www.exponential-e.com/InterQuest or email info@exponential-e.com



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